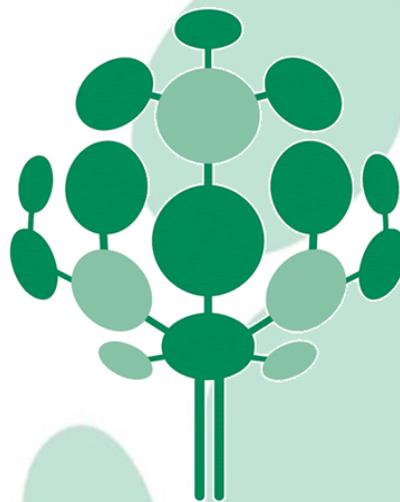


# Industrie Chimiche Forestali S.p.A. Made in Italy since 1918

Year 2021



**INDUSTRIE  
CHIMICHE  
FORESTALI**

[www.forestali.com](http://www.forestali.com)

**DURABOND®**

# Agenda

- **Group Structure**
- **Consolidated Revenues**
- **Export and Domestic Revenues**
- **Revenues by Geographic Area - 2020**
- **Revenues by Market Segment - 2020**
- **Distribution**
- **Team**
- **Organization Chart**
- **Production Site**
- **Products**
- **Information Technology**
- **R&D**
- **Certifications**

# Group Structure

**Industrie Chimiche Forestali S.p.A.**



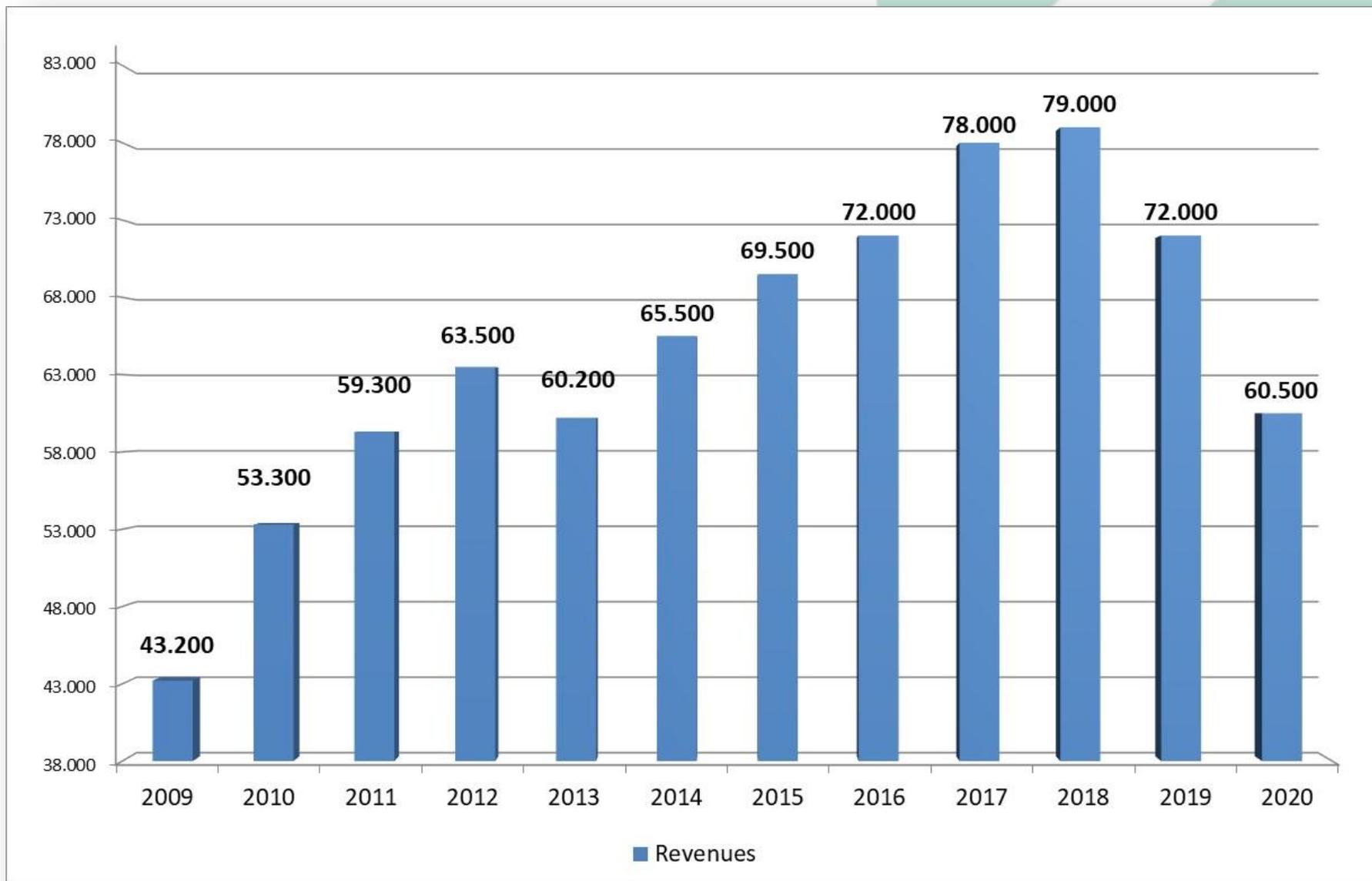
**DURABOND®**

99,78 %

**Forestali de Mexico S.A. de C.V.**

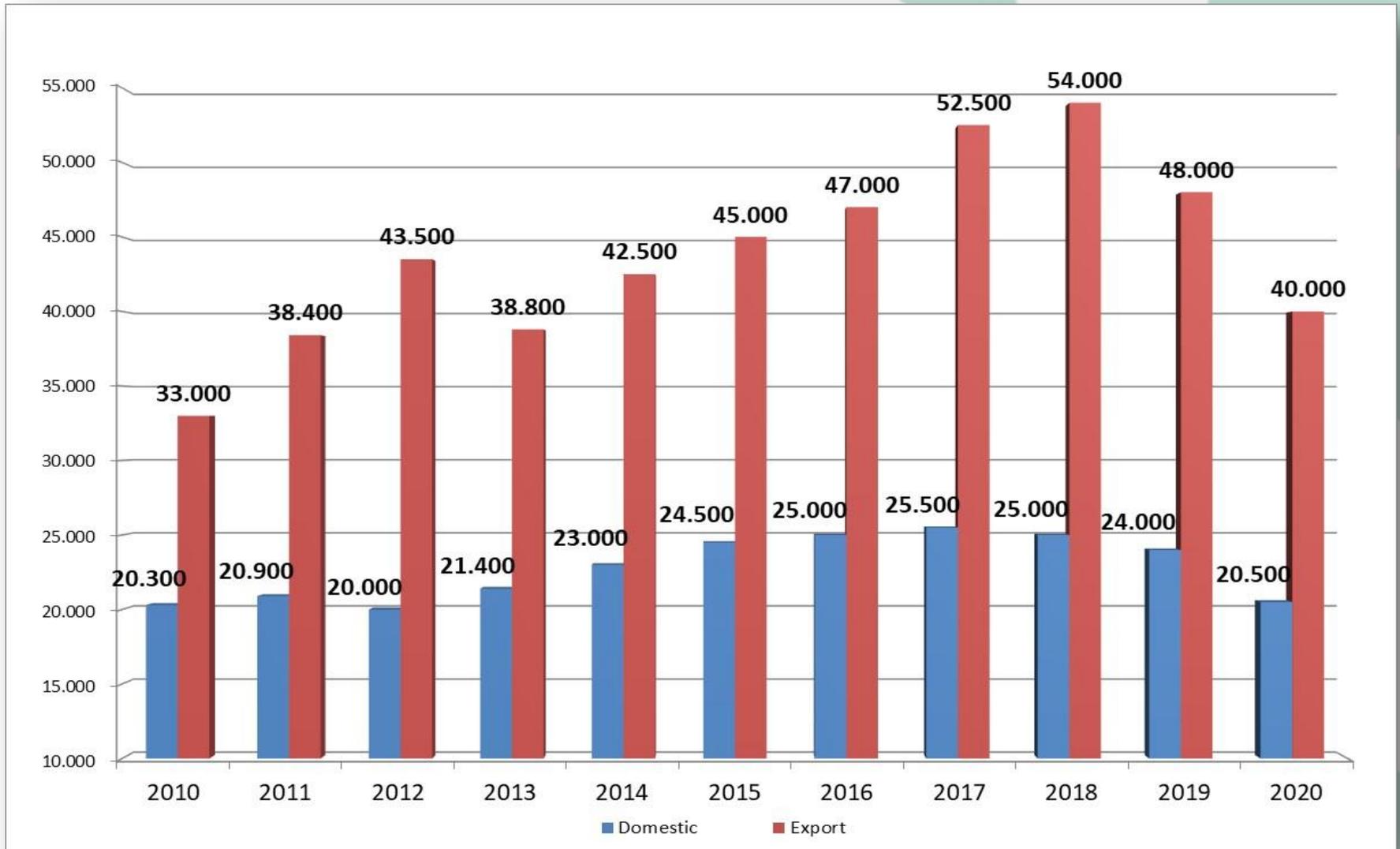
# Consolidated Revenues

(Value in K€)

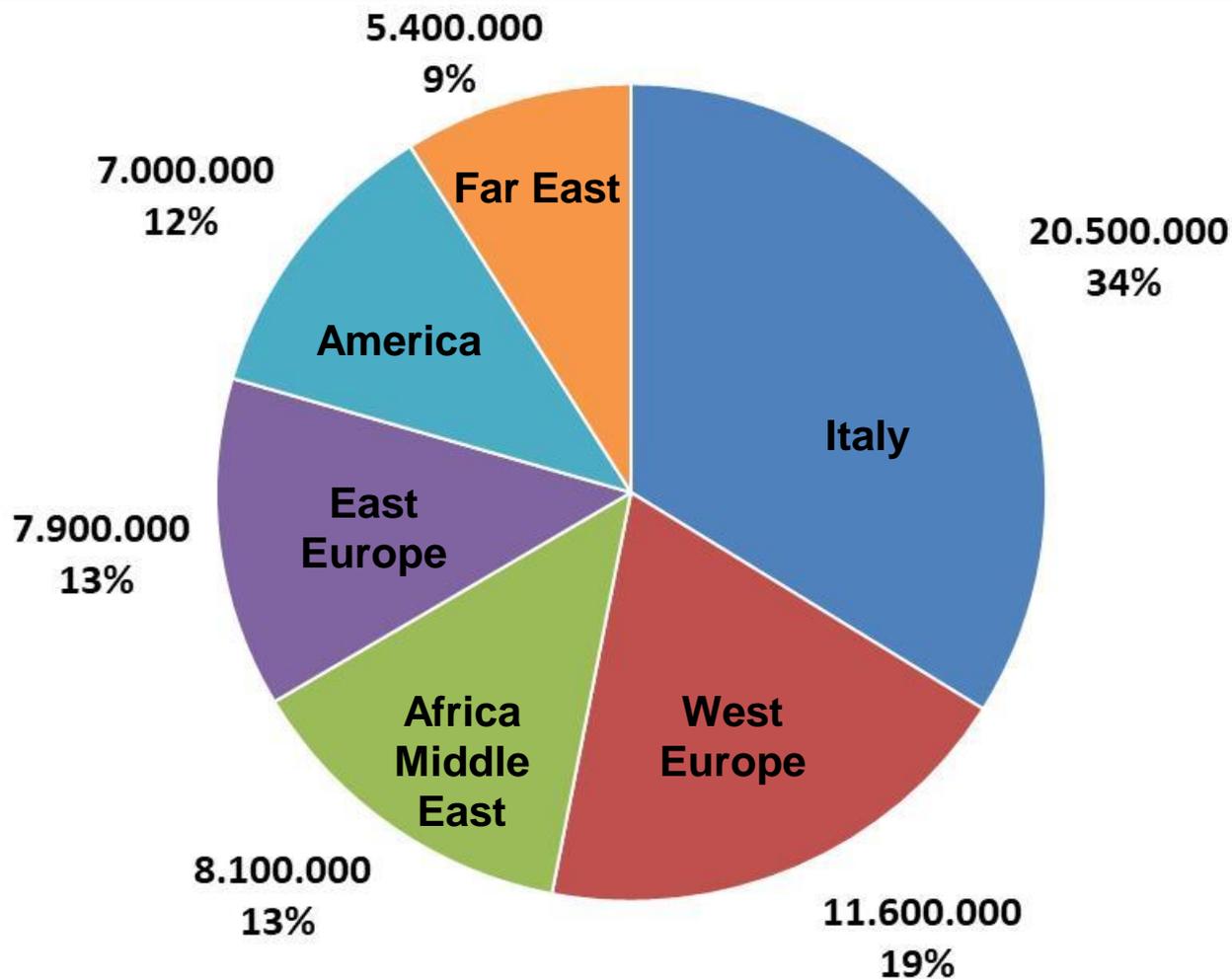


# Export and Domestic Revenues

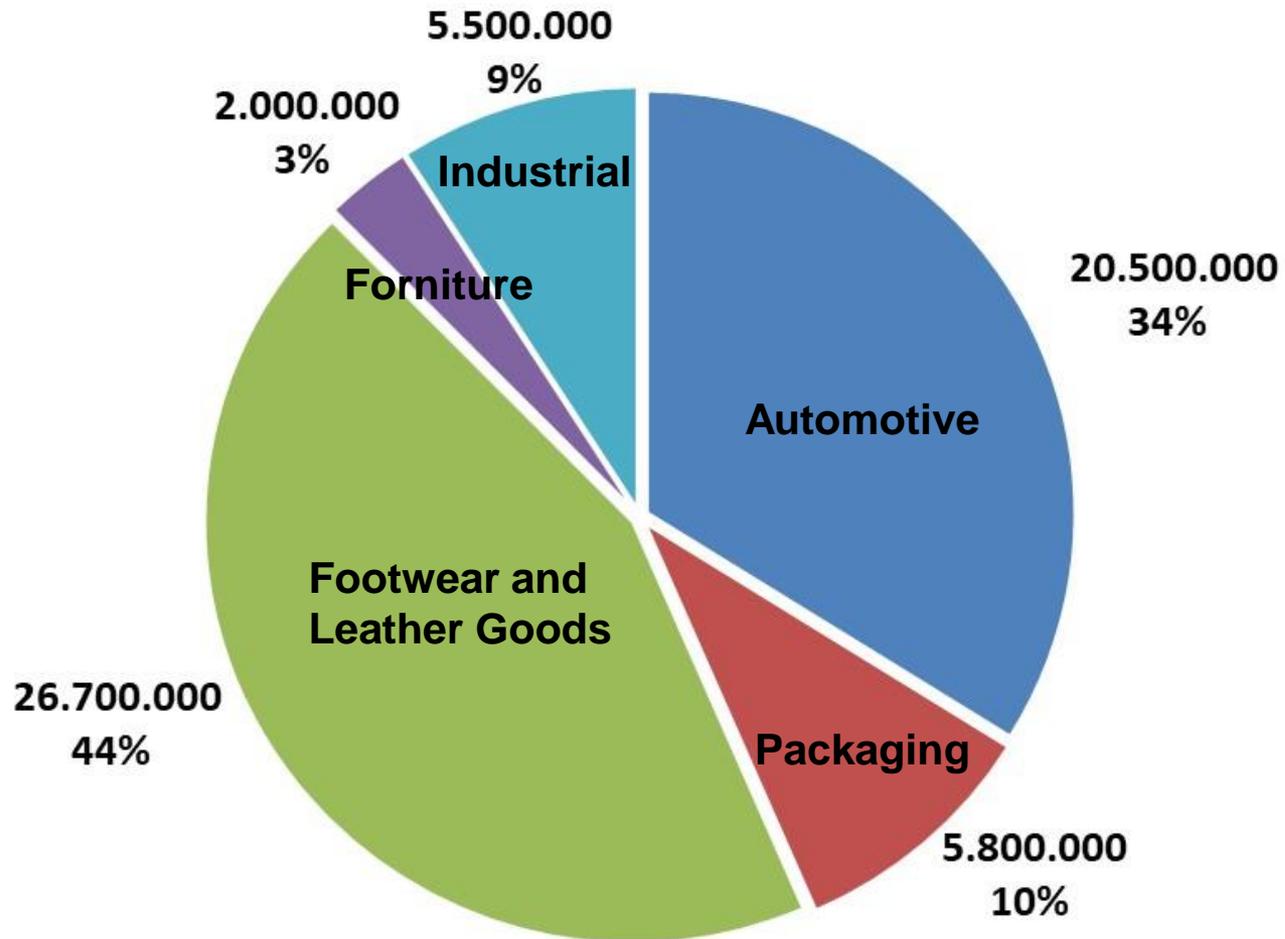
(Value in K€)



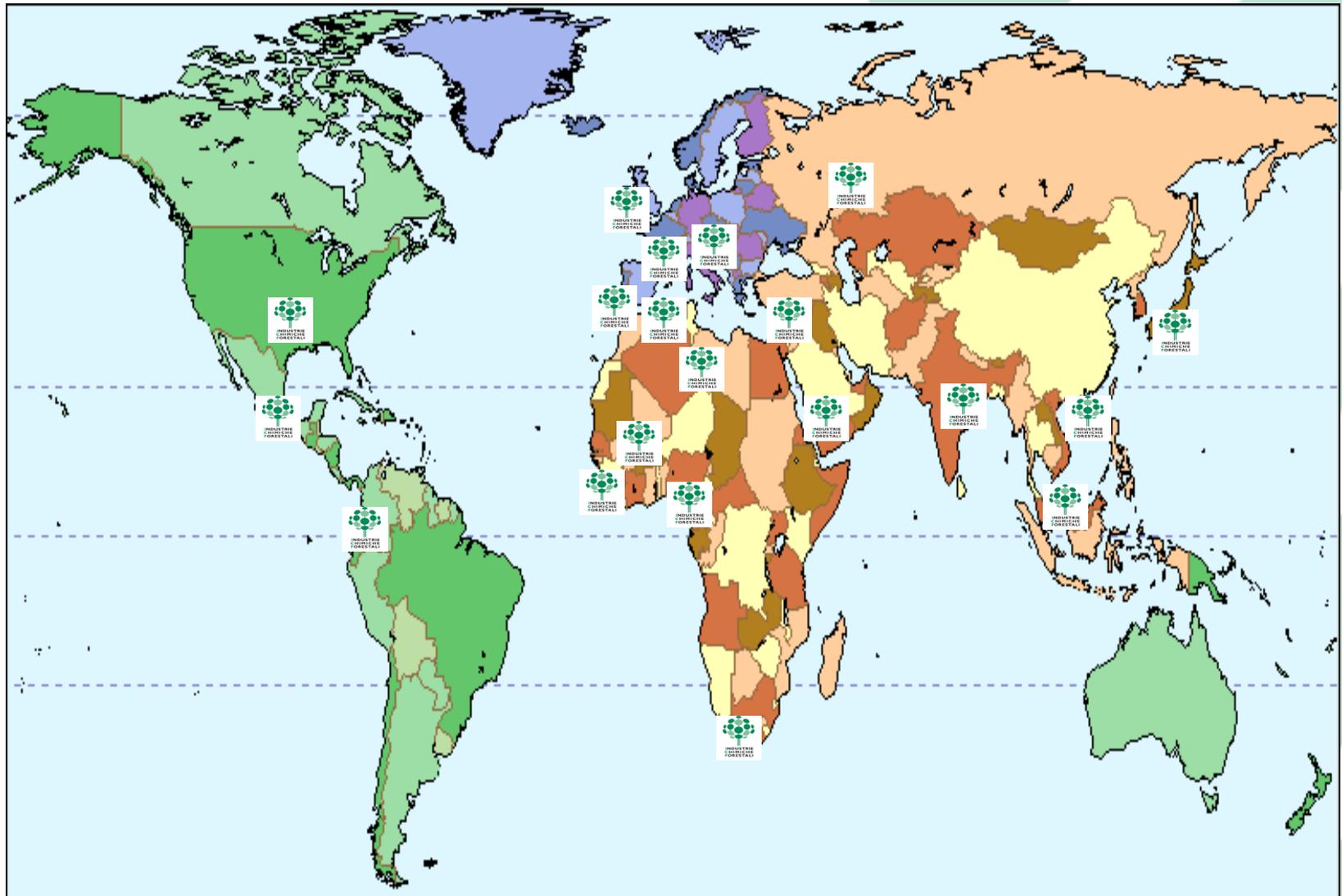
## Revenues by Geographic Area - 2020



## Revenues by Market Segment - 2020

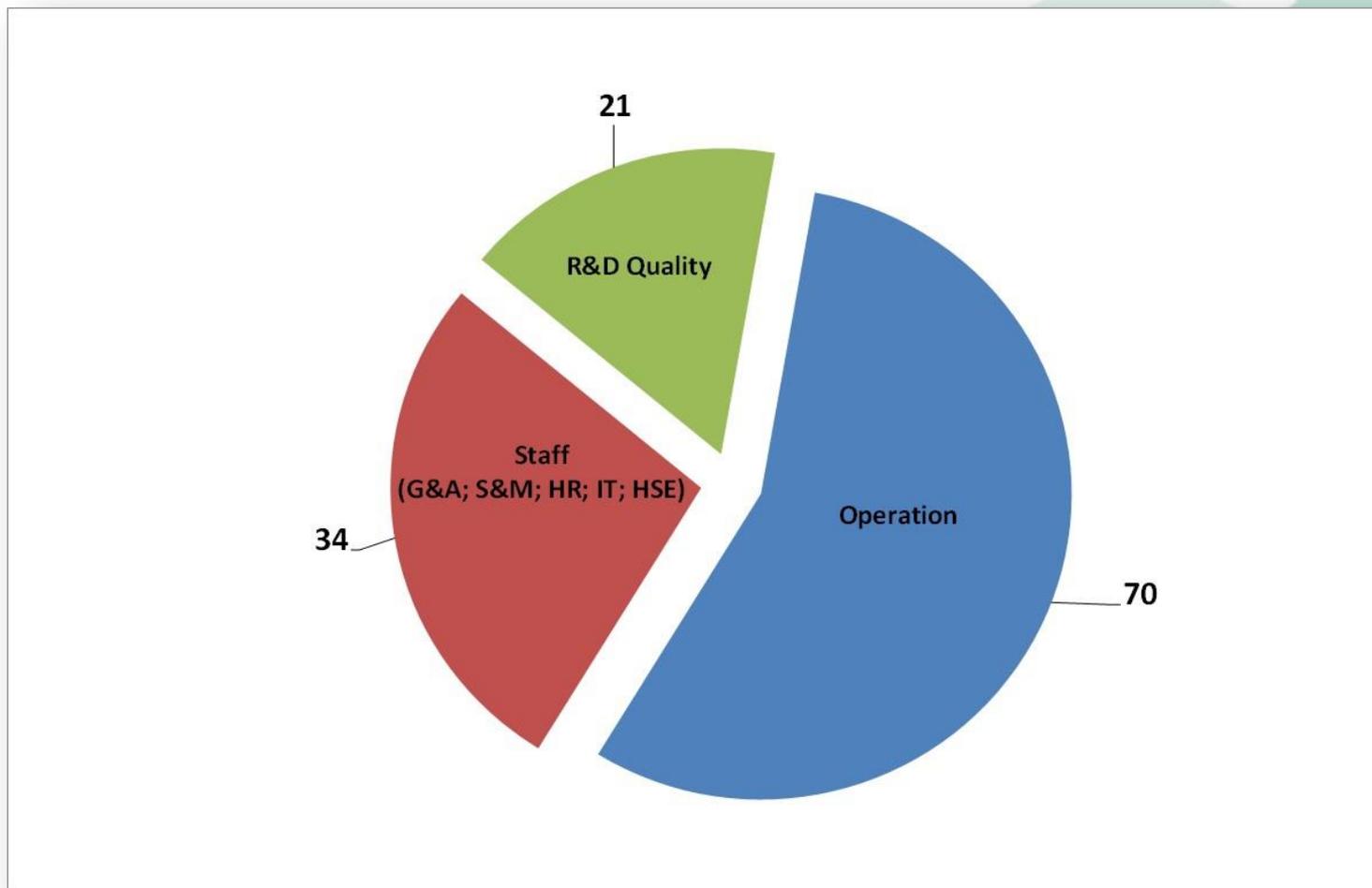


# DISTRIBUTION



# TEAM

125\* people of which 118 in Italy and 7 in the Mexican subsidiary.

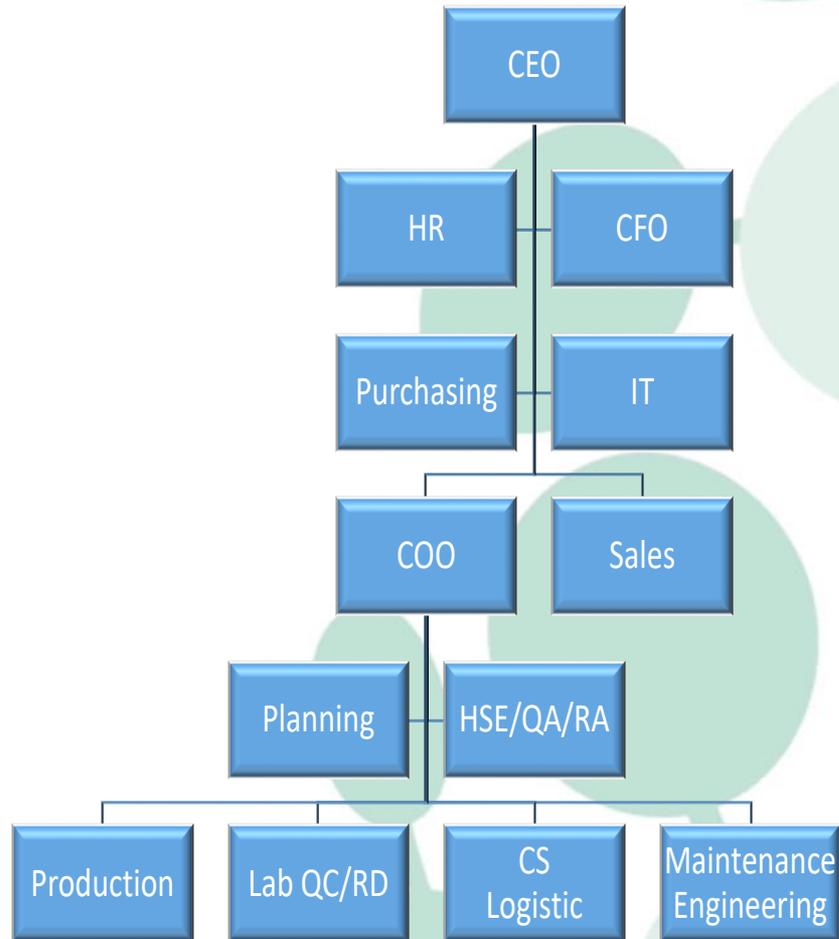


\*Updated : 01/01/2021



# Organization Chart

INDUSTRIE CHIMICHE FORESTALI S.P.A.



# Production Site

The plant is located in Marcallo con Casone, near Milan, in a highly industrialized area with very good connections to airports and highways.  
The plant occupies an area of about 65.000 square meters.



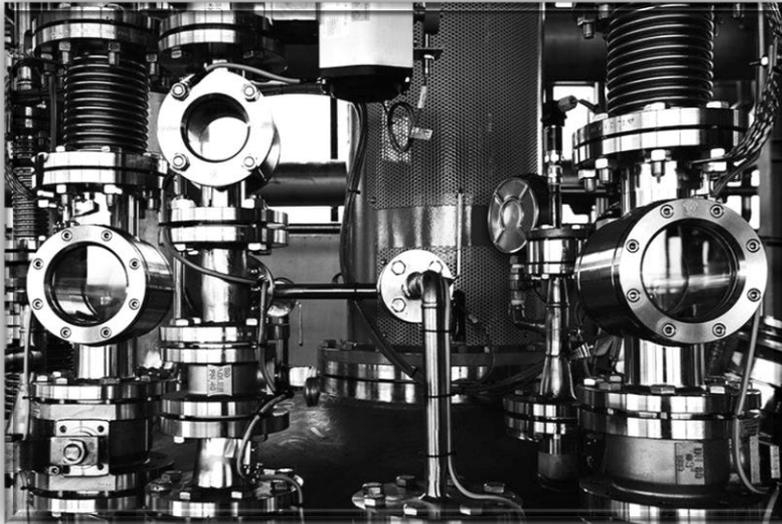
# Products

- **ADHESIVES**

- Water base
- Solvent free
- Solvent base

- **FABRICS (Toe Puff / Counters / Reinforces)**

- Impregnated
- Coextruded



# Adhesives

Shoe



Leather Goods



Car



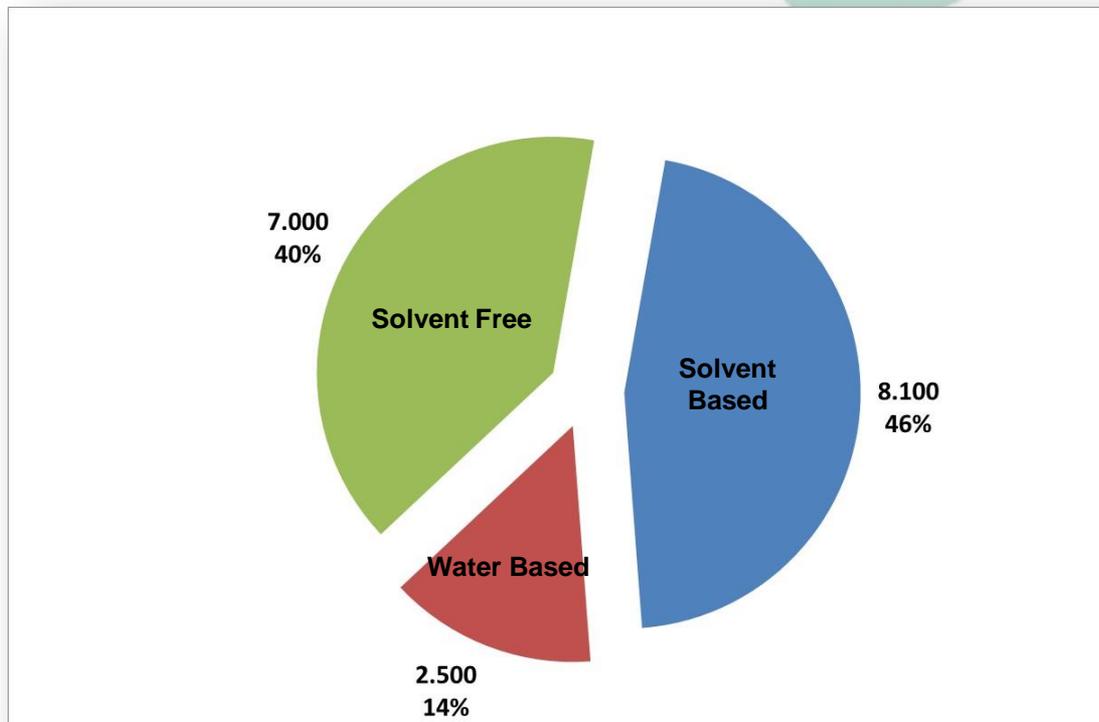
Packaging



Upholstery



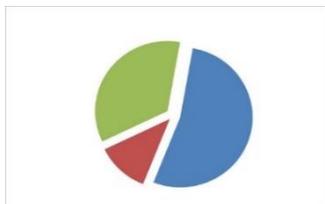
# Adhesive 2020 (Tons)



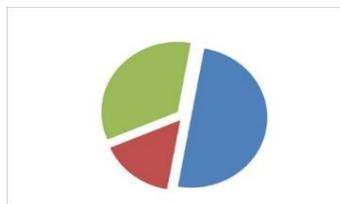
2013



2019



2014



2015



2016



2017



2018

# FABRICS

**Counter**

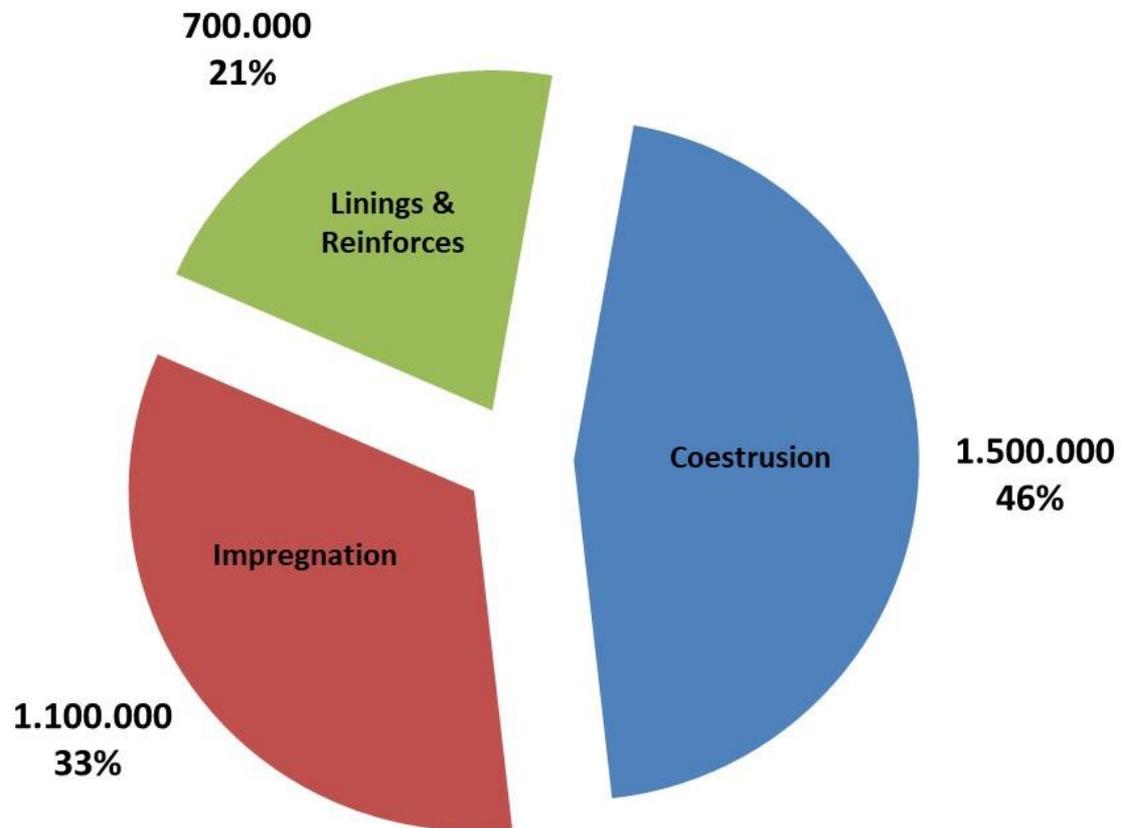


**Toe Puff**

**Reinforce**



## Fabrics 2020 (Square Meters)



# Information Technology

The Group has an internal information Technology department that manage our internal information system.

Through continuous investment and projects the corporate information system is the management platform that ensures daily operations and provides the necessary support to management.

Below a list of Solutions and Services implemented and integrated business processes:

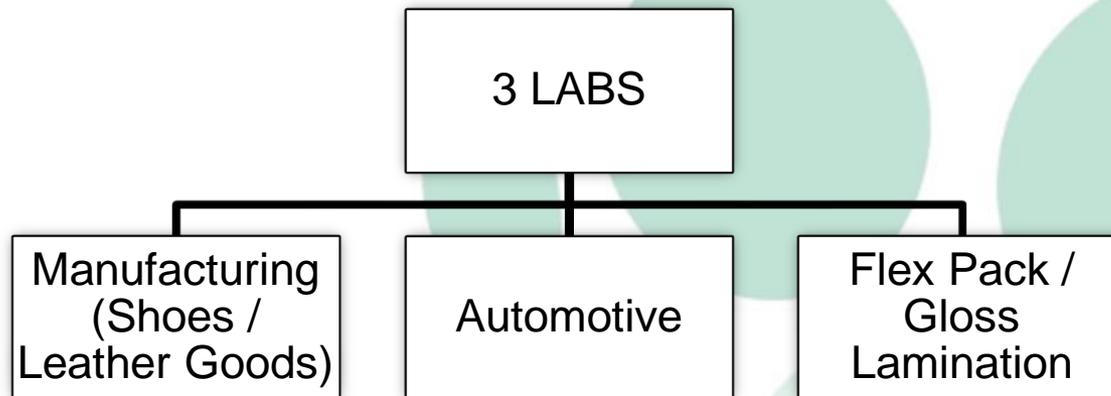
1. Platform: SAP R/3 RELEASE 6.0
2. Integrated Modules: Finance/ Controlling / Material Management / Production Planning / Sales & Distribution/ Quality Management
3. Electronic Invoicing processing by SAP
4. The management system is used by 70 users
5. All our external deposits related to SAP
6. Warehouse Management in Radio Frequency
7. Piteco Solution for Treasury Management

# R&D

Forestali Group has a strong point in its ability to develop and customize its products.

In addition, the group has the need to check and guarantee product quality and the efficacy of its applications.

To this purpose the group created a modern technological center with all the necessary state-of-the-art resources and instruments necessary for R&D activities and pre and after-sale technical assistance.



# HSE/QA

## SYSTEM CERTIFICATE

- **1997:** CERTIFICATE UNI EN ISO 9001 - QUALITY -
- **1998:** CERTIFICATE UNI EN ISO 14001 - ENVIRONMENTAL -
- **2001:** REGISTRATION EMAS - INTEGRATED -
- **2009:** CERTIFICATE OHSAS 18001 - SAFETY -
- **2013:** INTERNAL AUDIT PROCESS D . Legge 231/01
- **2019:** CERTIFICATE IATF 16949 - AUTOMOTIVE -
- **2021:** MIGRATION TO ISO 45001:2018 - SAFETY -

- Three Managers fully dedicated to HSE/QA activity

# HSE/QA

## PRODUCT CERTIFICATE

- 2020: CERTIFICATE GRS - GLOBAL RECYCLE SYSTEM -
- 2020: CERTIFICATE FSC® - FOREST STEWARDSHIP COUNCIL® -
- 2020: CERTIFICATE OK-BIOBASED
- 2020: OEKO-TEX STANDARD 100

- Three Managers fully dedicated to HSE/QA activity